

## Message Text

CONFIDENTIAL

PAGE 01 CAIRO 07553 041749Z  
ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 COME-00 /018 W  
-----041815Z 130409 /53

R 041147Z MAY 77  
FM AMEMBASSY CAIRO  
TO SECSTATE WASHDC 4662

C O N F I D E N T I A L CAIRO 7553

E.O. 11652: GDS  
TAGS: EINV, BEXP, ETRD, PFOR  
SUBJECT: FORD PROJECT: VISIT OF WILLIAMS AND FREDERICKS

REF: CAIRO 7141

1. OUROUSSOFF CONTACTED EMBASSY MAY 3 TO REPORT RESULTS OF HIS PRELIMINARY EFFORTS TO SET UP MEETINGS FOR WILLIAMS AND FREDERICKS WITH KAISSOUNI, EL SAYEH AND PL SALEM IF POSSIBLE. HE SAID THAT HE HAD MET (FOR FIRST TIME) WITH GAMAL EL NAZER, WHO HAD BEEN DESIGNATED BY PM'S OFFICE AS PERSON TO SEE, AND WAS VERY FAVORABLY IMPRESSED. NAZER REVEALED KNOWLEDGE AND UNDERSTANDING OF DETAILS OF PROPOSED INVESTMENT AND WHERE PROBLEMS HAVE BEEN ENCOUNTERED, AND CAME ACROSS AS EXTREMELY COMPETENT AND INTELLIGENT OFFICIAL. OUROUSSOFF ADDED HE FELT NAZER MADE MUCH BETTER IMPRESSION THAN "THAT OTHER FELLOW", I.E., ABDEL MEGUID.

2. SINCE BOTH KAISSOUNI AND EL SAYEH WILL BE OUT OF THE COUNTRY DURING FORD REP'S VISIT (AT PARIS CG MEETING), NAZER SUGGESTED THAT BREAKFAST MEETING TAKE PLACE IN PARIS ON ANY CONVENIENT DATE OF FORD'S CHOICE, FOLLOWING THE VISIT HERE. OUROUSSOFF READILY AGREED, AND HAS SENT TELEX TO THAT EFFECT REQUESTING APPROVAL AND PROPOSED DATE.

3. SESSION WITH PM SALEM IS STILL PENDING, BUT IS EXPECTED TO BE CONFIRMED IN NEXT DAY OR SO. MEETING WITH FONMIN  
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FAHMY IS SET FOR 11 A.M. SATURDAY MAY 7, FOLLOWING MEETING AT EMBASSY WITH AMBASSADOR. DEPENDING ON WHEN THEY MEET WITH PRIMIN, FORD REPS WOULD THEN HEAD FOR PARIS TO MEET KAISSOUNI AND EL SAYEH.

4. COMMENT. OUROUSSOFF, WHOSE SIX YEARS IN EGYPT HAVE MADE HIM A TRIFLE LEERY OF OPTIMISTIC ANNOUNCEMENTS OF WHAT GOE

INTENDS TO DO, WAS EVIDENTLY STRUCK BY LOW-KEY BUT EVIDENT  
CAPABILITY OF NAZER. HE APPEARS TO BE MUCH MORE  
HOPEFUL OF EVENTUAL SUCCESS OF FORD'S EFFORTS THAN HE HAS BEEN  
IN RECENT MONTHS.  
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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AUTOMOTIVE INDUSTRY, TRADE VISITS, INVESTMENTS  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
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**Disposition Approved on Date:**  
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**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
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**Subject:** FORD PROJECT: VISIT OF WILLIAMS AND FREDERICKS  
**TAGS:** EINV, BEXP, ETRD, PFOR, BTRA, US, EG, FORD MOTOR CO, (WILLIAMS, E P), (FREDERICKS, WAYNE)  
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**Review Markings:**  
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